



Kanters

Healthy Animals, Healthy Farm

Are you passionate about animal health and nutrition? Are you ready to take the next step in your career with an international company driving innovation in livestock farming? Kanters Italia is looking for you!



Vacancy: Technical Sales Representative

About Kanters

Kanters Italia is part of Kanters Special Products, a Dutch company and water specialist in intensive livestock farming. From our headquarters in the Netherlands, we develop, produce, and sell nutritional supplements, cleaning and disinfection agents for (drinking) water systems, and dosing technology. Our products are used worldwide to support animal health and reduce the use of antibiotics. Our mission: **Healthy Animals, Healthy Farm.**

To expand our team in Italy we would like to get in touch with a Technical Sales Representative.

In this independent and varied role, you are a key contact between our innovative solutions and our customers. A hybrid technical-commercial role, ideal for a young professional with strong communication skills, a proactive attitude, and preferably a background in poultry and / or pig farming.

What will you do?

- You will build and maintain long-term relationships with farmers, integrators, veterinarians and distributors and ensure our products are used effectively with the goal of healthier animals, satisfied customers and better farm results
- Provide technical support and advice on our products and solutions
- Identify new business opportunities and drive sales growth
- Represent Kanters at industry events and fairs in Italy
- Collaborate closely with the team and report to the Regional Manager

What we're looking for:

- Native Italian speaker, based in Italy
- Background in animal science, veterinary medicine or agri-business preferred
- Experience or knowledge in poultry and / or pig farming
- Sales-driven, hands-on and eager to learn
- Willingness to travel within Italy

What we offer:

- A dynamic position within a growing international company
- Training and support from our headquarters in the Netherlands
- Opportunities for professional development
- Competitive salary
- Company car, laptop and phone
- An informal working atmosphere

Ready for your next challenge?

Apply today and grow with us in this impactful role!

 Send your resume and cover letter to: a.pirini@kanters.it

 Questions? Feel free to contact **Arianna Pirini** at +31 347 4496110